

# QodeYard

<https://qodeyard.com/job/sales-coordinator-sales-executive-commission-sales-person/>

## Sales Coordinator/ Sales Executive/ Commission Sales Person

### Description

We are looking for a Business Development Executive(IT sales)

- Managing sales activities.
- Actively seek out new #Sales Opportunities
- Set up meetings with potential clients on calls and video calls.
- Write new business proposals.
- Conversion of leads through calling.
- Acquire and maintain the latest. necessary technical knowledge to convert leads.
- Negotiate/close deals.
- Collaborate with highly experienced team members to achieve better results.
- Conduct market research to identify selling possibilities
- Maintain knowledge of all product and service offerings of the company.
- Keep prospective client database updated.
- Develop and manage efficient networks for Business Development.
- Consistently achieve revenue targets set by management.
- Generate sales through available online freelance portals

### Skills

Sales Coordination, Area Sales Management, Sales Executive Activities, IT Services, Project Sales, Business Development, Selling, IT Sales, New Business, Market Research, Product Service

### Job Benefits

Commission on every sale

### Hiring organization

QodeYard

### Employment Type

Full-time

### Experience

0 to 3 yrs

### Job Location

Remote work from: Delhi, Gurgaon, Noida

### Date posted

February 6, 2021