

QodeYard

<https://qodeyard.com/job/sales-coordinator-sales-executive-commission-sales-person/>

Sales Coordinator/ Sales Executive/ Commission Sales Person

Description

We are looking for a Business Development Executive(IT sales)

- Managing sales activities.
- Actively seek out new #Sales Opportunities
- Set up meetings with potential clients on calls and video calls.
- Write new business proposals.
- Conversion of leads through calling.
- Acquire and maintain the latest. necessary technical knowledge to convert leads.
- Negotiate/close deals.
- Collaborate with highly experienced team members to achieve better results.
- Conduct market research to identify selling possibilities
- Maintain knowledge of all product and service offerings of the company.
- Keep prospective client database updated.
- Develop and manage efficient networks for Business Development.
- Consistently achieve revenue targets set by management.
- Generate sales through available online freelance portals

Skills

Sales Coordination, Area Sales Management, Sales Executive Activities, IT Services, Project Sales, Business Development, Selling, IT Sales, New Business, Market Research, Product Service

Job Benefits

Commission on every sale

Hiring organization

QodeYard

Employment Type

Full-time

Experience

0 to 3 yrs

Job Location

Remote work from: Delhi, Gurgaon, Noida

Date posted

February 6, 2021